

12/12/18

Hello BPAC Member:

Thank you for your participation on the Business Partnership Advisory Council (BPAC). Our second meeting on December 10 was wonderful – we are still very excited to have you on board.

The meeting began with Beth Kirkland, CareerSource Capital Region's Board chair welcoming members and providing a brief update on some of the innovative projects taking place at CareerSource Capital Region.

For your information, we are providing the following meeting highlights:

- Kara explained that the meeting format would include an icebreaker at each meeting this year. Each member was asked to write down a question they wanted someone else to answer and the papers were randomly selected and answered by another BPAC member. This allowed the members to once again really get to know each other.
- Kara shared that the meetings would continue to include a mix of data, industry needs and CSCR offerings.
- **The presentation which was discussed at the meeting is attached.**

Kara mentioned a few other items:

- Since the August meeting, MGT of America, Neighborhood Medical Center, IIR, Volunteer Florida have all participated in CSCR events.
- A constant contact group list has been created for BPAC members.
- We have made contact in some form with BPAC members and are waiting on others to respond to outreach request.
- We need guest speakers for the Executive Center and other program areas; you may be contacted if interested.

We had a discussion on the industry sector needs in your specific area. Please continue to send your feedback.

- Steve from TMH was a guest at the meeting and mentioned a continues need for Nurses + Tech roles: cardiovascular specifically
 - Has seen a shift in new talent caring more about benefits than money
- Monique with FBMC states that employee benefits account management: many people are knowledgeable on other areas of insurance and benefits but there is a lack of knowledge for employee benefits.

We talked briefly about the LEAD Initiative and many employers in the room were excited about the LEAD program – will fill up very quickly!

Council Members were scheduled to tour the Leon Career Center Operations in October, but this has been pushed back due to Hurricane Michael. We will be in touch with a new date.

The next BPAC meeting will be on February 25, 2019. Calendar invite to follow...