



# Minutes

## **Business Partnership Advisory Council & Career Pathways Council Joint Meeting**

**November 8, 2022  
2:00 pm.**

**Attendees:** Bonnie Burk, Sean Friend, Trish Andrews, Martina McDowell, Allie Salyer, Regina Browning, Claudia Forman, Summer Boggs, Carlette Smith, Kim Moore, Kody Johann, Patrick Hutto Mandy Bianchi, Shereada Harrell, I. Holzmacher and Stephanie Luckie

**Staff:** Trish Yahn, Khari Harrison, Reenee Williams, Heather O'Connor, and Dolores King

**Recording:** Patricia McCray

### **I. Welcome & Call to Order**

Trish started the meeting by letting everyone know that Chair Mead, president of Keiser University, had a death in the faculty, and she would not attend the meeting today. Corrie Melton, BPAC Chair, was not able to attend today. Trish stated that she and Heather O'Connor would run the meeting for today.

### **II. Meeting Minutes Approval a. August 9, 2022**

Trish stated that she hoped everyone had an opportunity to review the meeting minutes for August 9, 2022, before attending the meeting.

**Motion:** Trish entertained a motion to approve the August 9, 2022, minutes. Regina approved, and Shawn seconded—all in favor.

### **III. Current State of Training**

Trish stated it would only be Regina and Shawn responding. Regina stated that they don't offer much training. What training they do have is provided by the District Office. Kim shared that the in-demand training areas for TCC are cybersecurity, commercial vehicle driving, and anything related to manufacturing. Employers are asking for tailored programs in the manufacturing area, and TCC is doing that. TCC just got a grant award with their partnership with Dan Foss Turboforce. It is a 90-day pre-apprenticeship that leads directly

to employment. The trend is that employers are buying into this model of how they can work with educational institutions to operate from the menu of what they'd like to see in the class. Then go directly into employment. Last week three companies requested TCC's assistance to do the same as Dan Foss. We just executed a partnership with Capitol Regional HCA, and it will be the same thing, only this would be for the nursing programs in our degree programs, but now it includes the short-term programs.

Shawn stated that at Lively, they have focused on DOE grants lately. They have a multitude of grants for several of the programs they have been working on. Such as the pipeline grant. They're working on expanding some new initiatives in healthcare with that. They have also built a new automotive-type training facility at Lincoln High School, a huge success.

#### **IV. REACH Act- 10% Holdback Discussion**

Heather stated that the 10% holdback is currently on hold with no significant updates with that workgroup. There be more updates at the next meeting.

#### **V. Employer Training Resources**

Trish shared with the committee members the LEAD training, leaders evolve and develop leadership training. This training is a one-and-a-half day for new, existing, or upcoming leaders. The next scheduled session for LEAD will be in August 2023, and at all LEAD training, there is a fee. Another training session that's offered twice a year is our Power Hour Lunch and Learn series, and no cost to attend. The December Power Hour topic will be improving employee mental health in the workplace geared towards HR. A topic that's relevant to all organizations.

Also, assistance is offered in developing specific training topics on professional development. The BES team can come and present to the employees at your organization. There is also a new training based on Patrick Lencioni's book, The Ideal Team Player. The professional development workshops we do provide those two per year at no cost, and then if an organization is interested in additional training, that is available at a low-cost on-the-job training grant, which is a federally funded program. It assists employers who are willing to hire inexperienced people and train them to be able to do their jobs. This training assistance is available for new employees only. Depending on the size of your company, up to 75% of the new employee's wages could be covered. And up to a total of \$7,500 per trainee or 37,500 per company per year.

The Talent Innovation Summit is the most significant training opportunity of the year. Recently a decision was made to move the Talent Innovation Summit from annually in November to April. The Talent Innovation Summit, which the planning is well underway, is scheduled for April 26. And the topic or theme for this upcoming Talent Innovation Summit is Untapped the hidden talent pools. Two great keynote speakers have been secured. The first keynote speaker, Jeffrey Korzenik, is an economist who will speak on his passion for helping ex-offenders find work. And he'll talk to us about the business case

for hiring justice-involved individuals. The second keynote speaker is someone a lot of you probably already know. And it's Antoine Wright, the Big Bend Habitat for Humanity Executive Director. And he'll be speaking to us about the advantages of hiring unskilled, primarily young or youth talent. We will also have a panel discussion on hiring on the business case for hiring refugees and disabled individuals.

Several events are coming up. Paychecks for Patriots hiring fair, which is scheduled for tomorrow. Then the next event is on December 1, IT professional services sector. And Power Hour employee mental health in the workplace is scheduled for December 7. On December 15, there is a Career Center Partners Resource fair for nine community partners. The invitation is for the career seeker population to come in and see what types of services our partners offer. In January, there is a healthcare hiring fair, and planning starts next week for the February health care planning starts next week. Also, in February, there is a healthcare sector round. Trish shared her screen with the committee and asked if anyone had any questions about some of the training, services and solutions offered by CareerSource Capital Region.

## **VI. Partner Updates**

Trish informed everyone that CSCR Board members are attending the meeting today. She asked them to introduce themselves.

Martina McDowell, the Market Manager for Manpower. They provide convenient staffing solutions to businesses in the capital area and along the Gulf Coast.

Mandy Bianchi, the Executive Director for Ability 1<sup>st</sup>, the Center for Independent Living of North Florida.

Patrick Hutto is with St. Mark's Powder as part of General Dynamics.

Also, the other Partners in the meeting introduced themselves.

Trish thanked everyone for attending the meeting today. And reminded everyone about the Career Pathways Council meeting on February 14, 2pm meeting.