



## 2018-19 Regional Targeted Occupations List

### CareerSource Capital Region

Sorted by Occupational Title

Workforce Development Area 5 - Gadsden, Leon, and Wakulla Counties

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 30 annual openings and positive growth
- 3 Mean Wage of \$14.13/hour and Entry Wage of \$11.49/hour
- 4 High Skill/High Wage (HSHW) Occupations:  
Mean Wage of \$22.15/hour and Entry Wage of \$14.13/hour

SOC Code <sup>a</sup>	HSHW <sup>b</sup>	Occupational Title <sup>a</sup>	Annual Percent Growth	Annual Openings	2017 Hourly Wage		FLDOE Training Code	In EFI Targeted Industry?	Data Source <sup>***</sup>
					Mean	Entry			
132011	HSHW	Accountants and Auditors	0.62	282	26.80	16.22	5	Yes	R
113011	HSHW	Administrative Services Managers	1.63	1,109	52.41	30.38	4	Yes	S
413011		Advertising Sales Agents	0.51	1,614	27.05	13.63	3	Yes	S
493011	HSHW	Aircraft Mechanics and Service Technicians	1.28	1,278	27.09	17.33	3	Yes	S
532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	1.76	549	85.52	47.37	4	Yes	S
274011		Audio and Video Equipment Technicians	2.03	641	20.02	12.89	4	Yes	S
493023		Automotive Service Technicians and Mechanics	0.87	94	19.57	11.81	3	No	R
472021		Brickmasons and Blockmasons	NR	NR	17.19	12.63	3	No	R
493031		Bus and Truck Mechanics and Diesel Engine Specialists	1.60	1,294	22.58	15.79	3	Yes	S
533021		Bus Drivers, Transit and Intercity	1.27	1,553	16.60	12.57	3	Yes	S
131199	HSHW	Business Operations Specialists, All Other	0.61	239	32.06	19.81	4	No	R
251011	HSHW	Business Teachers, Postsecondary	1.16	31	89.90	46.62	5	No	R
435011		Cargo and Freight Agents	1.53	649	21.58	13.48	3	Yes	S
472031		Carpenters	0.70	76	19.65	12.51	3	No	R
472051		Cement Masons and Concrete Finishers	2.48	1,686	16.93	12.35	3	No	S
351011	HSHW	Chefs and Head Cooks	1.69	1,222	28.09	17.17	3	No	S
172051	HSHW	Civil Engineers	0.80	53	41.96	26.40	5	Yes	R
131031	HSHW	Claims Adjusters, Examiners, and Investigators	1.68	57	27.87	19.27	3	Yes	R
532012	HSHW	Commercial Pilots	1.61	572	44.86	23.00	3	Yes	S
131041	HSHW	Compliance Officers	1.07	1,490	30.30	17.84	3	No	S
151143	HSHW	Computer Network Architects	1.42	1,333	36.85	22.46	3	Yes	S
151152	HSHW	Computer Network Support Specialists	1.50	913	28.26	17.76	3	Yes	S
151121	HSHW	Computer Systems Analysts	2.18	60	37.55	25.41	4	Yes	R
151151		Computer User Support Specialists	1.35	75	18.26	12.38	3	Yes	R
474011	HSHW	Construction and Building Inspectors	1.89	926	28.56	18.88	3	No	S
119021	HSHW	Construction Managers	0.54	41	42.53	24.48	4	No	R
333012		Correctional Officers and Jailers	0.39	2,751	21.04	16.19	3	No	S
131051	HSHW	Cost Estimators	1.80	1,649	29.57	18.16	4	No	S
151141	HSHW	Database Administrators	1.78	649	40.87	26.16	4	Yes	S
319091		Dental Assistants	1.15	38	19.44	14.53	3	Yes	R
292021	HSHW	Dental Hygienists	2.28	973	30.93	23.34	4	Yes	S
292032	HSHW	Diagnostic Medical Sonographers	3.24	511	30.76	24.58	3	Yes	S
472111		Electricians	1.74	50	20.41	15.43	3	No	R
252021	HSHW	Elementary School Teachers, Except Special Education	0.97	115	27.53	22.58	5	No	R
192041	HSHW	Environmental Scientists & Specialists, Including Health	0.30	68	25.47	19.45	5	No	R
436011	HSHW	Executive Secretaries and Executive Admin. Assistants	0.02	4,311	25.16	17.12	3	Yes	S
113031	HSHW	Financial Managers	0.66	35	55.60	35.98	5	Yes	R
332011	HSHW	Firefighters	0.14	37	23.39	15.03	3	No	R
371012	HSHW	First-Line Superv. Landscaping & Groundskeeping Workers	1.32	34	22.77	14.33	3	No	R
471011	HSHW	First-Line Superv. of Construction and Extraction Workers	1.01	85	29.82	20.64	4	No	R
351012		First-Line Superv. of Food Preparation & Serving Workers	NR	NR	17.96	12.23	3	No	R
371011		First-Line Superv. of Housekeeping & Janitorial Workers	1.49	1,776	18.92	12.61	3	No	S
531031	HSHW	First-Line Superv. of Material-Moving Vehicle Operators	1.20	1,311	28.32	17.81	3	Yes	S
491011	HSHW	First-Line Superv. of Mechanics, Installers, and Repairers	1.21	61	27.40	16.66	3	No	R
431011	HSHW	First-Line Superv. of Office and Admin. Support Workers	0.84	145	25.63	17.28	4	Yes	R
511011	HSHW	First-Line Superv. of Production and Operating Workers	0.23	32	27.78	17.67	3	Yes	R
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	0.54	42	40.04	20.81	4	Yes	R
391021		First-Line Supervisors of Personal Service Workers	1.07	39	20.67	13.89	3	No	R
411011		First-Line Supervisors of Retail Sales Workers	0.50	220	20.92	14.85	3	No	R



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SOC Code <sup>a</sup>	HSHW <sup>b</sup>	Occupational Title <sup>c</sup>	Annual	Annual	2017 Hourly Wage		FLDOE	In EFI	Data
			Percent		Openings	Mean			
			Growth				Code	Industry?	
119051	HSHW	Food Service Managers	1.44	1,764	36.15	22.74	4	No	S
111021	HSHW	General and Operations Managers	1.13	171	61.66	32.44	4	Yes	R
472121		Glaziers	1.48	510	17.04	12.54	3	No	S
251191		Graduate Teaching Assistants	NR	NR	NR	NR	5	No	R
271024		Graphic Designers	0.34	37	22.32	13.92	4	Yes	R
292099		Health Technologists and Technicians, All Other	2.38	948	19.80	12.98	3	Yes	S
499021		Heating, A.C., and Refrigeration Mechanics and Installers	1.97	53	19.54	14.33	3	No	R
533032		Heavy and Tractor-Trailer Truck Drivers	0.59	130	17.13	13.27	3	Yes	R
131071	HSHW	Human Resources Specialists	0.26	100	23.64	15.74	5	No	R
499041	HSHW	Industrial Machinery Mechanics	2.61	1,607	23.86	16.35	3	Yes	S
537051		Industrial Truck and Tractor Operators	0.89	2,544	16.55	12.09	3	Yes	S
413021	HSHW	Insurance Sales Agents	1.43	86	30.90	16.42	3	Yes	R
271025		Interior Designers	1.49	732	24.10	13.77	4	Yes	S
292061		Licensed Practical and Licensed Vocational Nurses	1.30	68	20.60	16.29	3	Yes	R
434131		Loan Interviewers and Clerks	1.41	1,937	19.69	14.37	3	Yes	S
132072	HSHW	Loan Officers	1.32	2,060	40.96	22.28	4	Yes	S
514041		Machinists	1.50	1,176	19.67	13.43	3	Yes	S
131111	HSHW	Management Analysts	0.34	563	26.45	18.86	5	Yes	R
131161	HSHW	Market Research Analysts and Marketing Specialists	2.48	75	29.58	15.17	5	Yes	R
319011		Massage Therapists	2.50	2,111	21.51	12.66	3	No	S
292012		Medical and Clinical Laboratory Technicians	2.46	618	18.70	12.94	4	Yes	S
292011	HSHW	Medical and Clinical Laboratory Technologists	1.81	811	29.94	24.24	4	Yes	S
319092		Medical Assistants	2.69	79	14.32	11.77	3	Yes	R
292071		Medical Records and Health Information Technicians	1.98	878	20.04	13.08	4	Yes	S
436013		Medical Secretaries	2.31	2,944	15.60	12.20	3	Yes	S
131121		Meeting, Convention, and Event Planners	1.96	1,074	22.89	13.81	4	No	S
252022	HSHW	Middle School Teachers, Exc. Special & Voc. Education	0.98	55	28.25	24.73	5	No	R
493042		Mobile Heavy Equipment Mechanics, Except Engines	1.45	594	21.82	15.57	3	Yes	S
151142	HSHW	Network and Computer Systems Administrators	1.42	1,435	39.74	26.06	4	Yes	S
472073		Operating Engineers/Construction Equipment Operators	1.75	2,201	18.77	14.16	3	No	S
292081		Opticians, Dispensing	2.68	506	18.48	12.64	4	Yes	S
232011	HSHW	Paralegals and Legal Assistants	0.43	51	22.26	15.89	3	Yes	R
373012		Pesticide Handlers, Sprayers, & Applicators, Vegetation	1.46	526	16.69	12.52	4	No	S
292052		Pharmacy Technicians	1.24	43	14.88	11.86	3	No	R
319097		Phlebotomists	2.55	31	14.69	13.30	3	Yes	R
274021	HSHW	Photographers	NR	NR	41.98	36.56	3	Yes	R
312021	HSHW	Physical Therapist Assistants	3.94	899	31.15	24.28	4	Yes	S
472152		Plumbers, Pipefitters, and Steamfitters	1.45	57	18.31	14.33	3	No	R
333051	HSHW	Police and Sheriff's Patrol Officers	0.15	63	26.82	18.37	3	No	R
119141	HSHW	Property, Real Estate & Community Association Managers	1.32	45	30.56	16.38	4	No	R
273031	HSHW	Public Relations Specialists	0.60	85	40.12	17.56	5	Yes	R
131023	HSHW	Purchasing Agents, Except Farm Products & Trade	0.80	1,522	29.65	19.13	4	Yes	S
292034	HSHW	Radiologic Technologists	1.50	946	26.00	18.83	3	Yes	S
419021		Real Estate Brokers	1.65	735	41.39	13.96	3	No	S
419022	HSHW	Real Estate Sales Agents	0.57	47	26.15	14.50	3	No	R
291141	HSHW	Registered Nurses	1.92	250	29.54	22.15	4	Yes	R
291126	HSHW	Respiratory Therapists	1.42	595	27.60	22.32	4	Yes	S
414011	HSHW	Sales Representatives, Wholesale & Mfg, Tech. & Sci. Prod.	1.21	2,641	41.47	18.89	3	Yes	S
414012		Sales Representatives, Wholesale and Manufacturing, Other	0.29	96	26.16	12.03	3	Yes	R



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SOC Code <sup>1</sup>	HSHW <sup>2</sup>	Occupational Title <sup>1</sup>	Annual	Annual	2017 Hourly Wage		FLDOE	In EFI	Data
			Percent		Openings	Mean			
			Growth				Code	Industry?	
252031	HSHW	Secondary School Teachers, Exc. Special and Voc. Ed.	NR	NR	NR	NR	5	No	R
436014		Secretaries, Except Legal, Medical, and Executive	0.20	536	16.56	11.92	3	Yes	R
492098		Security and Fire Alarm Systems Installers	1.91	832	20.75	14.89	3	No	S
211093		Social and Human Service Assistants	1.27	1,546	15.75	11.97	3	No	S
151132	HSHW	Software Developers, Applications	2.21	71	40.48	24.44	4	Yes	R
292055		Surgical Technologists	1.98	695	20.79	16.25	3	Yes	S
259041		Teacher Assistants	1.06	151	16.82	13.40	3	No	R
492022	HSHW	Telecommunications Equipment Installers and Repairers	1.02	32	22.17	15.16	3	Yes	R
131151	HSHW	Training and Development Specialists	0.13	34	26.04	17.71	5	Yes	R
292056		Veterinary Technologists and Technicians	2.69	961	15.62	12.04	4	Yes	S
251194	HSHW	Vocational Education Teachers, Postsecondary	1.69	626	29.44	17.17	4	No	S
151134	HSHW	Web Developers	3.20	1,102	30.60	18.75	3	Yes	S
514121		Welders, Cutters, Solderers, and Brazers	0.93	1,706	18.32	12.91	3	Yes	S
131022	HSHW	Wholesale and Retail Buyers, Except Farm Products	1.65	574	32.23	16.96	4	Yes	S

<sup>1</sup>SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

<sup>2</sup>HSHW = High Skill/High Wage.

<sup>3</sup>Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

NR = Not releasable.

EFI - Enterprise Florida, Inc.