

Job Title:	Customer Relations Specialist
Employed by:	Dynamic Workforce Solutions
Reports to:	Title: Career Center Manager

Salary: \$24,000 - \$32,000 Type of position: FT	Hours <u>40</u> / week Exempt Non-
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### PURPOSE

Provide exceptional customer service to all Career Center guests.

## **KEY ACCOUNTABILITIES**

- Exceptional Customer Service Provide prompt, accurate, and friendly customer service to all customers in person, and via telephone and email. Identify customer needs using a customer-focused, needs-based review process and direct accordingly. Assist career seekers in accessing solutions. Provide backup coverage in other customer service areas as needed. *Measure Achievement of customer survey response and rating goals; quarterly evaluation observations; no more than 3 substantiated complaints per year.*
- Professionalism of Workspace Oversee Workforce Services Room and Learning Lab. Ensure that the room area is a calm and professional space; information about the center, current activities, employment opportunities, and applicable guidance is up to date and displayed in a clear and appropriate way; and equipment is in working order.
   Measure Achievement of customer survey response and rating goals; quarterly evaluation observations; no more than 3 substantiated complaints per year.
- Kiosk Management Oversee kiosk stations to ensure that they are used by all customers and that the kiosks are fully functional. Measure - *Immediate report to Career Center Manager of kiosk malfunctions; accurate implementation* of designed customer flow.
- Orchestrate Customer Flow Ensure that customers are directed to destinations in order and in a timely fashion.
   Understand operational processes to proactively anticipate the programmatic services that customers will be seeking.
   Measure Achievement of customer survey response and rating goals; quarterly evaluation observations; no more than 3 substantiated complaints per year.
- Other duties and responsibilities as assigned.

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Customer Relations Specialist

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#### WORK EXPERIENCE REQUIREMENTS

- Two or more years' experience within a high traffic customer service based environment is required.
- Two or more years' experience working with computer systems for data entry and data review.

# KNOWLEDGE, SKILLS AND ABILITIES

- Proficient with Microsoft Office.
- Must build expertise in all workforce services and programs.
- Must have the ability to work in a fast-paced and diverse environment.
- Must have the ability to work independently or in groups when necessary
- English and Spanish speaking preferred.

## **APPLICABLE STRENGTHS THEMES**

CareerSource Capital Region is a Strengths Management organization. For a brief description of the Strengths themes go to: <u>http://www.strengthstest.com/theme\_summary.php</u> and for more information go to <u>http://www.strengthsfinder.com</u>. It is required that all staff understands and demonstrates daily usage of their own Strengths. Strengths are important to the successful operation of the organization and as such a combination of the following Strengths is preferred.

Primary Strengths Themes	Secondary Strengths Themes		
Arranger, Consistency, Discipline, Empathy, Input, Positivity, Woo	Adaptability, Belief, Communication, Harmony, Learner		
EDUCATION REQUIREMENTS			
<ul> <li>High school diploma or equivalency required, post-secondary degree preferred.</li> </ul>			

STAFF (PRINT NAME)	
STAFF (SIGN)	Date
SUPERVISOR (PRINT NAME)	Title
SUPERVISOR (SIGN)	Date
DATE HIRED	