Questions & Answers for RFP # 2022-03: One-Stop Operator

- 1. Who is the incumbent One-Stop Operator?
 - Response: The Kaiser Group (DE) LLC. d/b/a Dynamic Workforce Solutions.
- 2. How much is the current contract for One-Stop Operator?
 - Response: N/A. It is included in the Workforce Services contract.
- 3. Does CareerSource Capital Region have a not-to-exceed budget for this contract? Response: No. However, we anticipate that the one-stop operator will be 1 FTE.
- 4. Does CareerSource Capital Region prefer to have a one-stop operator physically located at the AJCs?
 - Response: Yes, CSCR is not interested in having a one-stop operator that does not have physical staff representation at the career centers.
- 5. Will the One-Stop Operator be responsible for managing the board's social media account and marketing collateral, or is there a designated staff person whom the One-Stop Operator would coordinate efforts with?
 - Response: The One-Stop Operator will not be responsible for managing the board's social media accounts nor marketing collateral. There is a board staff Marketing & Communications team with which the One-Stop Operator would coordinate efforts.
- 6. What is the current measurement of system metrics for the One-Stop partners? Is this effective?
 - Response: Currently there are no measurement of system metrics for the One-Stop partners outside of adhering to the executed Memoranda of Understanding/Agreement.
- 1. What is the current staffing plan for the One-Stop Operator?

 Response: Please see the organizational chart for the current staffing plan.
- 1. On page 8, Scope of Services, is there a page limit?
 - Response: Please try to limit the Scope of Services response to 10 pages.
- 2. Please provide the funding allocation for the RFP for One Stop services. Response: We do not have a funding allocation. However, we anticipate that the one-stop operator will be 1 FTE.
- 3. Will work-space and equipment for the One-Stop Operator staff be provided by the Board?
 - Response: Yes
- 4. Is the split in functions One Stop Operator and Workforce Services a new structure? If not, what is the current staffing of the One-Stop Operator?
 - Response: Yes, this is a new structure by splitting the functions of Workforce Services and One Stop Operator.
- 5. Will the Board consider awarding contracts for One-Stop Operator and Workforce Services to the same entity?
 - Response: CSCR's board of directors will vote to approve who to negotiate contracts with based upon the reviewer's ratings sheets. Due to the potential of a conflict of interest, it is unlikely the board of directors will vote to approve board staff to negotiate contracts with the same entity.
- 6. Is an Executive Summary Required?
 - Response: Only if the RFP states that it is required in your proposal.
- 7. Estimated Budget amount as it is not provide in the RFP.

Response: We do not have a funding allocation. However, we anticipate that the one-stop operator will be 1 FTE.